



Hernando de Soto is the President of the Institute for Liberty and Democracy (ILD) based in Peru. The ILD has been described as one of the most important think-tanks in the World. He is known for his work on the informal economy and the importance of business and property rights in economic development.

#### TOPICS:

- The Global Economic Landscape
- Another Path for Capitalism
- A Revolutionary Analysis of Capital
- Why Capitalism Triumphs in the West and Fails Everywhere Else

#### LANGUAGES:

In addition to his native Spanish he is also fluent in English.

#### PUBLICATIONS:

**2001** The Mystery of Capital

**1989** The Other Path

#### IN DETAIL:

Between 1988 and 1995, de Soto and the ILD spearheaded around four hundred initiatives, laws, and regulations that reshaped Peru's economic landscape. Notably, ILD designed the overhaul of Peru's property system, issuing titles to over 1.2 million families and facilitating the transition of some 380,000 previously informal businesses into the formal sector by slashing bureaucratic barriers. De Soto's expertise has extended to crafting similar development strategies in nations like El Salvador, Haiti, Tanzania, and Egypt, earning recognition from influential entities such as the World Bank and the South African government. Moreover, he has wielded his economic acumen as a consultant and corporate leader across Europe.

#### WHAT HE OFFERS YOU:

As his principal activity he designs and implements capital formation programmes aimed at strengthening the economy in developing countries in Asia, Latin America and the Middle East. Mr de Soto is widely regarded as one of the most influential development theoreticians of the last millennium and offers corporations the benefit of his wealth of experience.

#### HOW HE PRESENTS:

A brilliant speaker and charismatic personality, Mr de Soto's presentations are both entertaining and enlightening.