

A photograph of Joe Navarro, a man with grey hair, wearing a dark suit, white shirt, and blue patterned tie. He is gesturing with both hands raised, palms facing forward, as if speaking or presenting.

## Joe Navarro

### Leading Expert on Body Language

*"One of the world's foremost authorities on reading nonverbal communications"*

Joe Navarro is recognised as one of the world's foremost authorities on the application and use of nonverbal communications in business. Joe Navarro has been studying nonverbal behaviour for the past 45 years. Twenty-five of these were spent in the FBI catching spies.

#### TOPICS:

- Leadership
- Behavioural Qualities
- Effective Leadership
- Influence
- Non-verbal Communication

#### LANGUAGES:

He presents in English.

#### PUBLICATIONS:

- 2021** Be Exceptional
- 2018** The Dictionary of Body Language
- 2014** Dangerous Personalities

#### IN DETAIL:

Personally approached at the tender age of 23 to join the FBI, Joe Navarro became one of the youngest agents ever to join the renowned investigative agency. He went on to spend the next 25 years at the FBI, working both as an agent and supervisor in the areas of counterintelligence and counterterrorism. Through his work he was able to study, refine and apply the science of nonverbal communications. His acumen in this field and his success as a spy-catcher, led Joe to train FBI agents and the intelligence community. Retiring from the FBI in 2003 and meeting overwhelming demand for his notable insights into human behaviour, Joe has dedicated himself to speaking and consulting with major corporations worldwide.

#### WHAT HE OFFERS YOU:

Through his experience working with CEOs and senior leaders of major global organisations he is highly sought out for his expertise on leadership, influence, and the behavioural qualities that drive more effective leaders and in turn happier, more productive workforces.

#### HOW HE PRESENTS:

A gifted educator and speaker, Joe utilises his FBI experiences to guarantee his lectures are not only fascinating, but also fun and engaging, sharing the scientific as well as the practical.